

TAYLOR COMMUNITY

FINANCIAL REPORT

APRIL 30, 2016

## CONTENTS

	Page
INDEPENDENT AUDITOR'S REPORT .....	1 and 2
FINANCIAL STATEMENTS	
Statements of financial position .....	3
Statements of activities and changes in net assets .....	4 and 5
Statements of cash flows.....	6 and 7
Notes to financial statements.....	8-24



# NATHAN WECHSLER & COMPANY

CERTIFIED PUBLIC ACCOUNTANTS & BUSINESS ADVISORS

## INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees  
Taylor Community  
Laconia, New Hampshire 03246

We have audited the accompanying financial statements of Taylor Community, which comprise the statements of financial position as of April 30, 2016 and 2015, and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Taylor Community as of April 30, 2016 and 2015, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Nathan Wechsler & Company  
Concord, New Hampshire  
August 19, 2016

TAYLOR COMMUNITY

STATEMENTS OF FINANCIAL POSITION

April 30, 2016 and 2015

ASSETS		2016	2015
<b>CURRENT ASSETS</b>			
Cash, including amounts held in escrow 2016 \$60,000; 2015 \$93,886	\$	1,161,374	\$ 1,226,204
Accounts receivable		172,943	277,534
Current portion of notes receivable		201,183	5,948
Inventory and prepaid expenses		192,665	195,976
Investments		1,985,785	1,792,511
<i>Total current assets</i>		<u>3,713,950</u>	<u>3,498,173</u>
<b>OTHER ASSETS</b>			
Notes receivable, less current portion		194,705	179,016
Trust funds held by others		7,220,130	7,498,916
Loan origination fees, less accumulated amortization 2016 \$209,569; 2015 \$95,259		26,114	247,673
		<u>7,440,949</u>	<u>7,925,605</u>
<b>PROPERTY AND EQUIPMENT, net</b>		35,837,607	36,891,164
<b>INVESTMENTS</b>		<u>7,743,521</u>	<u>7,899,775</u>
	<b>\$</b>	<b><u>54,736,027</u></b>	<b>\$ <u>56,214,717</u></b>
<b>LIABILITIES AND NET ASSETS</b>			
		2016	2015
<b>CURRENT LIABILITIES</b>			
Outstanding checks in excess of bank balance	\$	8,457	\$ 538,725
Line-of-credit		14,945	-
Current maturities of long-term debt		324,243	374,034
Current portion of annuities payable		17,293	18,904
Interest rate swap contract		-	58,697
Current portion of nursing facility quality assessment payable		66,825	80,190
Accounts payable		567,476	322,397
Accrued expenses		1,182,905	697,675
Deposits on advanced fees		182,874	322,052
<i>Total current liabilities</i>		<u>2,365,018</u>	<u>2,412,674</u>
<b>LONG-TERM LIABILITIES</b>			
Long-term debt, less current maturities		19,600,012	20,035,681
Annuities payable, less current portion		109,964	126,694
Deferred compensation		-	4,550
Nursing facility quality assessment payable, less current portion		-	73,508
Deferred revenue from refundable deposits, less current portion		3,180,128	4,274,150
Deferred revenue from nonrefundable advance fees, net of amortization		20,632,919	18,584,601
		<u>43,523,023</u>	<u>43,099,184</u>
<i>Total liabilities</i>		<u>45,888,041</u>	<u>45,511,858</u>
<b>COMMITMENTS AND CONTINGENCIES (See Notes)</b>			
<b>NET ASSETS (DEFICIT)</b>			
Unrestricted		(5,208,488)	(3,890,574)
Temporarily restricted		5,848,225	6,106,398
Permanently restricted held by Taylor		988,119	988,119
Permanently restricted held by others		7,220,130	7,498,916
<i>Total net assets</i>		<u>8,847,986</u>	<u>10,702,859</u>
	<b>\$</b>	<b><u>54,736,027</u></b>	<b>\$ <u>56,214,717</u></b>

## TAYLOR COMMUNITY

## STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year Ended April 30, 2016 and Comparative Totals for Year Ended April 30, 2015

	Unrestricted	Temporarily Restricted	Permanently Restricted	2016 Total	2015 Total
Revenues and other support:					
Amortization of deferred entrance fees	\$ 2,812,153	\$ -	\$ -	\$ 2,812,153	\$ 2,356,680
Resident fees	7,381,870	-	-	7,381,870	6,578,651
Dividends and interest	71,036	110,967	-	182,003	177,587
Income from trust funds held by others	305,342	-	-	305,342	419,300
Gifts and bequests	18,781	5,500	-	24,281	33,714
Gain (loss) on sale of assets	1,000	-	-	1,000	(111,559)
Auxiliary income	251,510	-	-	251,510	281,852
<i>Total revenues and other support</i>	10,841,692	116,467	-	10,958,159	9,736,225
<i>Net assets released from donor restrictions for program services</i>	564,805	(564,805)	-	-	-
Expenses:					
Health services and assisted living	3,403,050	-	-	3,403,050	3,028,858
Care management	1,323,986	-	-	1,323,986	1,196,513
Resident activities	213,078	-	-	213,078	194,765
Dietary	1,090,354	-	-	1,090,354	1,054,927
Beauty shop	54,937	-	-	54,937	52,198
Housekeeping	320,466	-	-	320,466	319,585
Maintenance	1,468,202	-	-	1,468,202	1,311,736
Grounds	551,799	-	-	551,799	541,549
Administration	627,708	-	-	627,708	658,690
Depreciation and amortization	1,991,940	-	-	1,991,940	1,911,456
Interest expense	1,016,128	-	-	1,016,128	905,173
Municipal payments	347,094	-	-	347,094	380,620
Nursing facility quality assessment	79,512	-	-	79,512	80,709
	12,488,254	-	-	12,488,254	11,636,779
<i>Decrease in net assets before investment gains and other changes</i>	(1,081,757)	(448,338)	-	(1,530,095)	(1,900,554)
Investment gains and other changes:					
Net realized and unrealized gains (losses) on investments, net of investment draw	(294,854)	190,165	-	(104,689)	487,044
Increase (decrease) in trust funds held by others	-	-	(278,786)	(278,786)	126,450
Change in bond swap fair value	58,697	-	-	58,697	345,626
Bond restructuring charges	-	-	-	-	(276,101)
	(236,157)	190,165	(278,786)	(324,778)	683,019
<i>Decrease in net assets</i>	(1,317,914)	(258,173)	(278,786)	(1,854,873)	(1,217,535)
Net assets (deficit), beginning of year	(3,890,574)	6,106,398	8,487,035	10,702,859	11,920,394
<i>Net assets (deficit), end of year</i>	<u>\$ (5,208,488)</u>	<u>\$ 5,848,225</u>	<u>\$ 8,208,249</u>	<u>\$ 8,847,986</u>	<u>\$ 10,702,859</u>

TAYLOR COMMUNITY

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS  
Year Ended April 30, 2015

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues and other support:				
Amortization of deferred entrance fees	\$ 2,356,680	\$ -	\$ -	\$ 2,356,680
Resident fees	6,578,651	-	-	6,578,651
Dividends and interest	61,975	115,612	-	177,587
Income from trust funds held by others	419,300	-	-	419,300
Gifts and bequests	25,164	8,550	-	33,714
Loss on sale of assets	(111,559)	-	-	(111,559)
Auxiliary income	281,852	-	-	281,852
<i>Total revenues and other support</i>	9,612,063	124,162	-	9,736,225
<i>Net assets released from donor restrictions for program services</i>	558,637	(558,637)	-	-
Expenses:				
Health services and assisted living	3,028,858	-	-	3,028,858
Care management	1,196,513	-	-	1,196,513
Resident activities	194,765	-	-	194,765
Dietary	1,054,927	-	-	1,054,927
Beauty shop	52,198	-	-	52,198
Housekeeping	319,585	-	-	319,585
Maintenance	1,311,736	-	-	1,311,736
Grounds	541,549	-	-	541,549
Administration	658,690	-	-	658,690
Depreciation and amortization	1,911,456	-	-	1,911,456
Interest expense	905,173	-	-	905,173
Municipal payments	380,620	-	-	380,620
Nursing facility quality assessment	80,709	-	-	80,709
	11,636,779	-	-	11,636,779
<i>Decrease in net assets before investment gains and other changes</i>	(1,466,079)	(434,475)	-	(1,900,554)
Investment gains and other changes:				
Net realized and unrealized gains on investments, net of investment draw	157,045	329,999	-	487,044
Increase in trust funds held by others	-	-	126,450	126,450
Change in bond swap fair value	345,626	-	-	345,626
Bond restructuring charges	(276,101)	-	-	(276,101)
	226,570	329,999	126,450	683,019
<i>Increase (decrease) in net assets</i>	(1,239,509)	(104,476)	126,450	(1,217,535)
Net assets (deficit), beginning of year	(2,651,065)	6,210,874	8,360,585	11,920,394
<i>Net assets (deficit), end of year</i>	<b>\$ (3,890,574)</b>	<b>\$ 6,106,398</b>	<b>\$ 8,487,035</b>	<b>\$ 10,702,859</b>

TAYLOR COMMUNITY

STATEMENTS OF CASH FLOWS  
Years Ended April 30, 2016 and 2015

	2016	2015
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Decrease in net assets	\$ (1,854,873)	\$ (1,217,535)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Amortization of deferred entrance fees	(2,812,153)	(2,356,680)
Depreciation and amortization	1,991,940	1,911,456
Mark-to-market adjustment on interest rate swap agreement	(58,697)	(576,626)
(Increase) decrease in trust funds held by others	278,786	(126,451)
(Gain) loss on sale of property and equipment	(1,000)	111,559
Reinvested investment income	(230,033)	(174,074)
Net realized and unrealized (gains) losses on investments	104,689	(487,044)
Decrease in accounts receivable	104,591	70,111
(Increase) decrease in inventory and prepaid expenses	3,311	(60,600)
Increase (decrease) in accounts payable	245,077	(75,159)
Decrease in nursing facility quality assessment payable	(86,873)	(80,190)
Increase in accrued expenses	551,280	344,847
Decrease in deferred compensation	(4,550)	(4,549)
Decrease in deposits on advanced fees	(205,228)	(39,052)
Entrance fees received	5,676,425	5,664,075
Refunds of entrance fees	(1,909,976)	(1,199,603)
<i>Net cash provided by operating activities</i>	<b>1,792,716</b>	<b>1,704,485</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property and equipment	(824,072)	(1,386,167)
Proceeds from sale of property and equipment	1,000	371,462
Purchase of investments	(2,200,135)	(687,007)
Proceeds from sale of investments	2,288,462	1,139,159
Issuance of notes receivable	(217,914)	(156,254)
Payments received on notes receivable	6,990	45,473
<i>Net cash used in investing activities</i>	<b>(945,669)</b>	<b>(673,334)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Increase (decrease) in outstanding checks in excess of bank balance	(530,268)	434,416
Net borrowings (repayments) on line-of-credit	14,945	(482,958)
Repayments on long-term debt	(378,058)	(3,020,285)
Loan origination fees capitalized	(155)	(342,931)
Loan origination fees written off	-	276,101
Repayments on annuities payable	(18,341)	(25,291)
<i>Net cash used in financing activities</i>	<b>(911,877)</b>	<b>(3,160,948)</b>
<i>Net decrease in cash</i>	<b>(64,830)</b>	<b>(2,129,797)</b>
Cash, beginning of year	1,226,204	3,356,001
<i>Cash, end of year</i>	<b>\$ 1,161,374</b>	<b>\$ 1,226,204</b>



TAYLOR COMMUNITY

STATEMENTS OF CASH FLOWS (CONTINUED)

Years Ended April 30, 2016 and 2015

---

	2016	2015
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION</b>		
Cash payments for:		
Interest	\$ 587,242	\$ 617,944
<b>SUPPLEMENTAL SCHEDULE OF NONCASH FINANCING ACTIVITIES</b>		
Proceeds from long-term borrowing	-	22,725,000
Less repayment of long-term debt	-	22,725,000
<i>Net proceeds from long-term borrowing</i>	<u>\$ -</u>	<u>\$ -</u>

## TAYLOR COMMUNITY

### NOTES TO FINANCIAL STATEMENTS

---

#### *Note 1. Nature of Business*

Taylor Community (the "Community") is a continuing care retirement community that provides housing, health care and supportive services to elders at facilities located in Laconia, Pembroke, and Wolfeboro, New Hampshire. Its operation consists of three stages: Independent Living at the Ledges or Woodside in Laconia, Meeting House Commons in Pembroke, and Back Bay in Wolfeboro; and Supportive Residential Care and Nursing Care in Laconia.

#### *Note 2. Significant Accounting Policies*

**Basis of presentation:** The Community adheres to the Accounting for Certain Investments Held by Not-for-Profit Organizations topic of the FASB Accounting Standard Codification (FASB ASC 958-320). In accordance with FASB ASC 958-320, investments are reported at fair value.

The Community adheres to the Accounting for Contributions Received and Contributions Made topic of the FASB Accounting Standard Codification (FASB ASC 958-605). In accordance with FASB ASC 958-605, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions. FASB ASC 958-605 requires that unconditional promises to give (pledges) be recorded as receivables and revenues.

The Community also adheres to the Presentation of Financial Statements for Not-for-Profit Organizations topic of the FASB Accounting Standards Codification (FASB ASC 958-205). Under FASB ASC 958-205, the Community is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Descriptions of the three net asset categories are as follows:

Unrestricted net assets include both undesignated and designated net assets. Undesignated net assets represent the revenues and expenses associated with the principal mission of the Community. Designated net assets represent amounts allocated by the Board of Trustees for a particular purpose, principally charitable admissions. These funds may be reallocated by a vote of the Board of Trustees.

Temporarily restricted net assets include gifts for which donor-imposed restrictions will be met either by the passage of time or the actions of the Community and also include the accumulated appreciation related to permanently restricted endowment gifts, which is a requirement of FASB ASC 958-205-45.

Permanently restricted net assets include gifts which require, by donor restriction, that the corpus be invested in perpetuity and only the income or a portion thereof be made available for program operations in accordance with donor restrictions. Permanently restricted net assets also include trust funds held by others which are permanently restricted for the benefit of Taylor Community.

**Revenue recognition:** The financial statements of Taylor Community have been prepared on the accrual method of accounting.

(continued on next page)

## TAYLOR COMMUNITY

### NOTES TO FINANCIAL STATEMENTS

---

Payment of an advance fee may be required before a resident acquires the right to reside in a residential unit at The Ledges, Woodside, Meeting House Commons, Back Bay, or Ledgeview or is admitted to Taylor Community. A portion of advance fees may be refundable by rescission within a contractually set time period, or if a certain future event occurs, such as the death or withdrawal of a resident. Revenue from advance fees is recorded as deferred revenue. Amounts nonrefundable are amortized to income over the expected life of the resident or the contract term, as applicable.

**Obligation to provide future services:** It is the Community's policy to record its obligation to provide future services and use of facilities to current residents as a liability. The Community annually determines the present value of the net cost of future services and use of facilities to be provided to current residents and compares that amount with the balance of deferred revenue from advanced fees. If the present value of the net cost of future services and use of facilities exceeds the deferred revenue from advanced fees, a liability is recorded with the corresponding charge to income. The obligation is discounted to present value using rates of 6% as determined by the Community's consulting actuary.

At April 30, 2016 and 2015, the Community had no liability for a future service obligation.

**Advertising costs:** The Community follows the policy of charging all advertising costs to expense as incurred. Advertising expense for the years ended April 30, 2016 and 2015 was \$91,749 and \$108,332 respectively.

**Gifts and bequests:** Gifts and bequests received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets as net assets released from restrictions.

Gifts and bequests of investments or equipment are recorded at fair value on the date of the gift.

**Cash and cash equivalents:** For purposes of reporting cash flows, the Community considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents, excluding amounts limited by Board designation or restriction. At April 30, 2016 and 2015, the Community had no cash equivalents. Cash on the statement of cash flows includes both restricted and unrestricted cash amounts.

**Accounts and notes receivable:** Accounts receivable arise in the normal course of business. Notes receivable are comprised of new resident notes for advance fees and outstanding obligations to be paid from resident refundable entry fees upon termination. Management reviews outstanding accounts and notes receivables and establishes an allowance for uncollectible accounts, if needed. Management has determined that an allowance was not necessary at April 30, 2016 and 2015. Unless the extension of credit is for entrance fees the Community does not generally require collateral to support the extension of credit to its residents.

**Inventory:** Inventory, which consists primarily of food items, are stated at the lower of cost or market determined by the first-in, first-out (FIFO) method.

*(continued on next page)*

TAYLOR COMMUNITY

NOTES TO FINANCIAL STATEMENTS

---

**Capitalization policy:** Expenditures for additions, renewals and betterments of property and equipment that are over \$5,000 and have useful lives of greater than three years are capitalized. Maintenance and repairs are expensed as incurred. Upon retirement or sale, the cost of the assets disposed of and the related accumulated depreciation is removed from the accounts and any gain or loss is included in other income in the period the asset is disposed of.

Depreciation for financial statement purposes is computed using the straight-line method over the following useful lives:

	Years
Land improvements .....	10-20
Buildings and improvements .....	10-50
Furnishings and equipment.....	3-10

**Income taxes:** The Community is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Community is also exempt from state income taxes by virtue of its ongoing exemption from federal income taxes. Accordingly, no provision for income taxes has been recorded in the accompanying financial statements.

The Community is liable for taxes on unrelated business taxable income. These taxes are provided for on the accrual basis. There was no unrelated business income tax for the years ended April 30, 2016 and 2015.

The Community has adopted the provisions of FASB ASC 740 Accounting for Uncertainty in Income Taxes. Accordingly, management has evaluated the Community's tax positions and concluded the Community had maintained its tax-exempt status, does not have any significant unrelated business income and had taken no uncertain tax positions that require adjustment or disclosure in the financial statements. With few exceptions, the Community is no longer subject to income tax examinations by the U.S. Federal or State tax authorities for tax years before 2013.

**Investments:** Investments are stated at fair value. The net realized and unrealized gains and losses on investments are reflected in the statement of activities and changes in net assets.

The Community follows the policy of pooling its investments. Investment income, net of investment fees, is allocated to the various funds based on the particular fund's pro rata share of the investment pool. Unrestricted investments are classified as current assets on the statements of financial position.

**Trust funds held by others:** The Community follows the requirements of FASB ASC 958-605, Transfers of Assets to a Not-for-Profit Organization or Charitable Trust That Raises or Holds Contributions for Others. FASB ASC 958-605 requires that a specified beneficiary recognize its rights to assets held by a recipient organization as an asset unless the donor has explicitly granted the recipient organization variance power. Management of the Community and the Trustees for the various recipient organizations have determined that the recipient organizations have not been granted such variance power. Therefore, the Community's interests in the net assets of the trust funds have been recognized at fair market value in the statements of financial position. Changes in the fair value of the Community's interest are reflected in the statements of activities and changes in net assets (see Note 12).

*(continued on next page)*

**Functional allocation of expenses:** The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Estimates and assumptions:** Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Accordingly, actual results could differ from these estimates.

***Note 3. Line-of-credit, Long-Term Debt and Pledged Assets***

In April 2014, the Community opened a line-of-credit agreement at Bank of New Hampshire. The Community's borrowings on the line-of-credit are limited to 70% of the market value of the endowment investment account held by Bank of New Hampshire, up to a maximum of \$2,000,000. The agreement bears interest at the Wall Street Journal Prime Rate plus 0.5% (4% at April 30, 2016), is collateralized by a first security interest in the endowment investment account and renews annually in April. At April 30, 2016 and 2015, outstanding balances under this line-of-credit agreement amounted to \$14,945 and \$-, respectively.

During the year ended April 30, 2006, the Community obtained financing through the Business Finance Authority of the State of New Hampshire (BFANH) through the issuance of its tax-exempt Revenue Bonds Series 2005A and 2005B ("the Bonds"), in aggregate principal amounts of \$13,620,000 and \$13,510,000, respectively.

The Series 2005A and 2005B Bonds bore interest at a variable weekly rate not to exceed ten percent (10%) per annum. All moneys and investments with Institutional Trust at People's United Bank served as security for the bonds. For each bond, 2005A and 2005B, a letter of credit (Reimbursement Agreement) issued by TD Bank, NA were delivered to the Bond Trustee on May 18, 2005 and October 20, 2005, respectively. The agreements allowed the Bond Trustee to draw on proceeds from the letter of credit in order to pay bondholders. The Bond Trustee could draw up to the principal values of the bonds plus accrued interest to aggregate amounts of \$13,780,455 and \$13,669,159, respectively. These letters of credit were collateralized by all business assets of the Community.

On August 18, 2011, the Community entered into forbearance agreements with TD Bank, NA for the two bond letters of credit in which the bank agreed that it would forbear from taking any action on default of the financial covenants for a period of eighteen months, and the Community agreed to pay the bank any outstanding fees and any additional fees as they become due. The forbearance agreement with TD Bank, NA was extended on a monthly basis until July 2013, at which time the letters of credit were extended until August 18, 2014.

On July 23, 2014 the Community signed a refinancing agreement with TD Bank, NA that restructured their debt into three notes, Note A, Note B and Note C, and on August 1, 2014 the Community's Series 2005A and Series 2005B Revenue Bonds were fully redeemed.

Financial covenants on the TD Bank, NA debt require certain minimum quarterly operating income coverage ratios and occupancy levels.

*(continued on next page)*

TAYLOR COMMUNITY

NOTES TO FINANCIAL STATEMENTS

Note A had an original principal balance of \$10,000,000, which has been reduced by required payments, with interest-only payments at a floating rate until June 15, 2015, and then monthly principal and interest payments of \$60,439, amortized over 23.5 years at a 5% fixed interest rate. All outstanding principal and interest is due at maturity on July 1, 2017.

Note B had an original principal balance of \$3,000,000, which has been reduced by required payments, with monthly principal and interest payments amortized over 6.5 years at a 5% fixed interest rate until June 15, 2015, and then requires principal and interest payments of \$16,048, amortized over 23.5 years at 5% fixed interest rate. All outstanding principal and interest is due at maturity on July 1, 2017.

Note C had an original principal balance of \$9,725,000, which has been reduced by required payments, with interest accrued at 5% fixed interest rate until maturity. Note C requires that the principal balance be paid down periodically through payments of 75% of annual excess cash flows, as defined by TD Bank, NA, and proceeds from property sales. All outstanding principal and interest is due at maturity on July 1, 2017.

At April 30, 2015 and 2014, the Community's swap agreement (with TD Bank, NA), tied to the Series 2005A Bonds, had a notional principal amount of \$10,000,000. This agreement effectively changed the Community's interest rate exposure to a fixed rate of 3.65% and matured on June 1, 2015.

At April 30, 2016 and 2015, the aggregate interest rate swap contract liability amounted to \$- and \$58,697, respectively, which represents the potential additional future interest costs that could be realized over the life of the contract in excess of current prevailing interest rates. This liability would be decreased by an increase in current interest rates as the stated bond interest rate approaches the fixed rate stated in the contract. The Community is exposed to credit loss in the event of nonperformance by the counterparties to the interest rate swap agreements. However, the Community does not anticipate nonperformance by the counterparties.

Long-term debt, April 30,	2016	2015
Note payable, TD Bank, NA 2014 "A", details above	\$ 9,835,249	\$ 10,000,000
Note payable, TD Bank, NA 2014 "B", details above	2,545,965	2,659,271
Note payable, TD Bank, NA 2014 "C", details above	7,543,041	7,750,444
	<u>19,924,255</u>	<u>20,409,715</u>
Less current portion	324,243	374,034
<i>Long-term debt</i>	<u>\$ 19,600,012</u>	<u>\$ 20,035,681</u>

Aggregate maturities of long-term debt are as follows:

Year Ending April 30,	
2017	\$ 324,243
2018	19,600,012
<i>Total</i>	<u>\$ 19,924,255</u>

TAYLOR COMMUNITY

NOTES TO FINANCIAL STATEMENTS

**Note 4. Investments**

Investments are presented in the financial statements at fair value.

Investments are composed of the following:

April 30, 2016	Cost	Market
Money-market funds	\$ 297,749	\$ 297,749
U.S. government obligations	562,954	1,560,096
Municipal bonds	243,413	245,384
Corporate bonds	1,071,598	1,104,222
Foreign bonds	25,000	26,684
Fixed income funds	2,171,648	1,206,301
Domestic equity funds	1,262,114	1,508,210
Foreign equity funds	978,644	892,060
Common equity securities	2,304,141	2,888,600
<i>Total</i>	<u>\$ 8,917,261</u>	<u>\$ 9,729,306</u>

April 30, 2015	Cost	Market
Money-market funds	\$ 319,965	\$ 319,965
U.S. government obligations	828,485	839,064
Municipal bonds	197,046	199,262
Corporate bonds	758,927	765,159
Foreign bonds	25,000	26,764
Fixed income funds	2,156,257	2,190,854
Domestic equity funds	1,298,267	1,717,410
Foreign equity funds	990,094	1,040,149
Common equity securities	1,958,060	2,593,659
<i>Total</i>	<u>\$ 8,532,101</u>	<u>\$ 9,692,286</u>

The following summarizes the total net realized and unrealized gains (losses) for the year-ended:

	April 30, 2016		
	Unrestricted	Temporarily Restricted	Total
Total net realized and unrealized gains (losses)	\$ (294,854)	\$ 190,165	\$ (104,689)

  

	April 30, 2015		
	Unrestricted	Temporarily Restricted	Total
Total net realized and unrealized gains	\$ 157,045	\$ 329,999	\$ 487,044

TAYLOR COMMUNITY

NOTES TO FINANCIAL STATEMENTS

**Note 5. Pension Plan**

The Community has adopted a 401(k) retirement plan (the "Plan") for the benefit of those employees who satisfy the Plan's eligibility requirements. The Plan also allows for a discretionary contribution. For the year ended April 30, 2015, the Community made a discretionary contribution to the Plan in the amount of \$16,650. For the year ended April 30, 2016, the Community made no discretionary contribution to the Plan. Employees become eligible on January 1 following their hire date and become vested in the Plan at 20% per year, with full vesting after six years of eligibility. Any forfeitures act to reduce the employer's contributions.

**Note 6. Notes Receivable**

Notes receivable are composed of the following:

April 30,	2016	2015
Note receivable, collateralized by land, interest at 8.5%, monthly payments of principal and interest of \$660, due February 2019	\$ 18,825	\$ 25,815
Note receivable, collateralized by land and building, interest only at 4.5%, due on sale of property	196,957	-
Due from resident refundable entry fees	180,106	159,149
	<u>395,888</u>	<u>184,964</u>
Less current portion	201,183	5,948
<i>Long-term notes receivable</i>	<u>\$ 194,705</u>	<u>\$ 179,016</u>

Certain new residents have signed notes for all or a portion of their advance fee. The notes are intended to allow the residents to occupy their independent living unit while they are in the process of selling their former personal residence. The notes are to be repaid on the earlier of a specific due date or upon the sale of their former residence.

As part of the resident contract, the Community has the right to collect any outstanding obligations due to it from a resident's refundable entry fee once the resident leaves the Community. Therefore, the Community began reclassifying monthly fees and other charges from accounts receivable to long-term receivables for those residents that had exhausted their ability to pay these fees, to the extent the resident had a refundable entry fee. At the point the refundable entry fee becomes fully offset against the long-term receivable, the Community would reverse the monthly fee as charitable care. As these long-term receivables will not be collected until the resident leaves the Community, the entire balance has been classified as long-term at April 30, 2016 and 2015.

**Note 7. Annuities Payable**

Amounts due under charitable gift annuity agreements represent gifts received under agreements which guarantee interest payments until the death of the donor. These annuities are recorded at their fair value at the date of gift, using the Community's mortgage rate of interest. The differences between the amounts received and the discounted value of future annuity payments are recorded as a current-year gift.

(continued on next page)



TAYLOR COMMUNITY

NOTES TO FINANCIAL STATEMENTS

To meet the obligations of the annuities payable, the Community holds investments in the amount of \$892,232, of which \$866,884 is temporarily restricted for donor wishes, at April 30, 2016.

Total annuities outstanding at April 30,	2016	2015
Total annuities received	\$ 958,934	\$ 958,934
Less amount representing current gifts	397,405	397,405
Fair value of annuities at date of gift	561,529	561,529
Less payments made through April 30,	408,224	389,883
Less annuity balance gifted upon annuitant's death	26,048	26,048
	<u>127,257</u>	<u>145,598</u>
Less current portion	17,293	18,904
<i>Long-term annuities payable</i>	<u>\$ 109,964</u>	<u>\$ 126,694</u>

These annuities are due as follows:

<u>Year Ending April 30,</u>		
2017	\$	16,536
2018		14,810
2019		13,431
2020		12,473
2021		12,552
Thereafter		57,455
<i>Total</i>	<u>\$</u>	<u>127,257</u>

**Note 8. Property and Equipment**

Property and equipment, at cost, April 30,	2016	2015
Land and improvements	\$ 4,344,418	\$ 4,315,130
Buildings and improvements	53,125,740	52,871,360
Furnishings and equipment	6,642,571	6,113,618
<i>Total property and equipment</i>	<u>64,112,729</u>	<u>63,300,108</u>
Less accumulated depreciation	28,275,122	26,408,944
<i>Total property and equipment, net</i>	<u>\$ 35,837,607</u>	<u>\$ 36,891,164</u>

Included in buildings and improvements is construction in progress amounting to \$162,960 and \$111,649 at April 30, 2016 and 2015, respectively.

**Note 9. Concentration of Credit Risk**

At times during the year ended April 30, 2016, the Community had cash deposits in excess of the federally insured limit of \$250,000 per depositor at each financial institution. There were no amounts on deposit in excess of federally insured limits at April 30, 2016.

## TAYLOR COMMUNITY

### NOTES TO FINANCIAL STATEMENTS

---

#### *Note 10. Municipal Payments*

The Community and the City of Laconia have entered into agreements under which the Community will make payments in lieu of taxes to help the City pay for life/safety services that are provided. The Community also makes payments to the towns of Wolfeboro and Pembroke for real estate taxes.

#### *Note 11. Costs of Continuing Care Contracts and Charitable Care (Unaudited)*

Under the current resident contracts, the Community is allowed to charge the resident a daily nursing fee for the increased level of service being provided, in addition to the applicable entry fee and stated monthly fee. This fee is designed to allow the Community to recover a portion of the additional costs associated with providing nursing care to its residents. The Community's mission is to provide continuing lifetime care to all of its continuing care residents, irrespective of their individual ability to pay.

Once a resident is no longer financially capable of paying all applicable fees, the Community does not pursue collection of amounts determined to qualify as charitable care and, therefore, such amounts are not reported as revenue. Charitable care billings were reported against resident fees on the statement of activities and changes in net assets for the years ended April 30, 2016 and 2015 and amounted to \$885,618 and \$1,009,404, respectively.

The Community determines the costs associated with providing charitable care by calculating a ratio of direct and indirect cost of care to gross charges and then multiplying that ratio by gross uncompensated charges associated with providing care to residents eligible for charitable care. The costs of providing charitable care services to residents for the years ending April 30, 2016 and 2015 were approximately \$1,058,000 and \$1,230,000, respectively.

#### *Note 12. Fair Value Measurements*

The Fair-Value Measurements topic of the FASB Accounting Standards Codification (FASB ASC 820-10) establishes a fair value hierarchy that prioritizes inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of fair value hierarchy are as follows:

- Level 1 - inputs are unadjusted, quoted prices in active markets for identical assets at the measurement date. The types of assets carried at level 1 fair value generally are securities listed in active markets.
- Level 2 - inputs are based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

*(continued on next page)*

TAYLOR COMMUNITY

NOTES TO FINANCIAL STATEMENTS

- Level 3 - inputs are generally unobservable and typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. The fair values are therefore determined using model-based techniques that include option pricing models, discounted cash flow models, and similar techniques.

The inputs or methodology used for valuing assets are not necessarily an indication of the risk associated with investing in those assets.

Financial assets and liabilities carried at fair value on a recurring basis consist of the following at April 30, 2016:

	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Money-market funds	\$ 297,749	\$ -	\$ -	\$ 297,749
U.S. government obligations	-	1,560,096	-	1,560,096
Municipal obligations	-	245,384	-	245,384
Corporate bonds	-	1,104,222	-	1,104,222
Foreign bonds	-	26,684	-	26,684
Fixed income funds	1,206,301	-	-	1,206,301
Closed end domestic equity funds:				
Large cap	953,584	-	-	953,584
Mid cap	309,762	-	-	309,762
Small cap	244,864	-	-	244,864
Closed end foreign equity funds	892,060	-	-	892,060
Common equity securities:				
Consumer goods	530,789	-	-	530,789
Energy	376,688	-	-	376,688
Financial	403,571	-	-	403,571
Healthcare	349,139	-	-	349,139
Services	461,679	-	-	461,679
Industrial goods	215,689	-	-	215,689
Technology	475,005	-	-	475,005
Materials	47,452	-	-	47,452
Utilities	28,588	-	-	28,588
Beneficial interest in trust funds held by others	-	-	7,220,130	7,220,130
	<u>\$ 6,792,920</u>	<u>\$ 2,936,386</u>	<u>\$ 7,220,130</u>	<u>\$ 16,949,436</u>
<b>Liabilities:</b>				
Annuities payable	\$ -	\$ 127,257	\$ -	\$ 127,257

(continued on next page)

TAYLOR COMMUNITY

NOTES TO FINANCIAL STATEMENTS

Financial assets and liabilities carried at fair value on a recurring basis consist of the following at April 30, 2015:

	Level 1	Level 2	Level 3	Total
Assets:				
Money-market funds	\$ 319,995	\$ -	\$ -	319,995
U.S. government obligations	-	839,064	-	839,064
Municipal obligations	-	199,262	-	199,262
Corporate bonds	-	765,159	-	765,159
Foreign bonds	-	26,734	-	26,734
Fixed income funds	2,190,854	-	-	2,190,854
Closed end domestic equity funds:				
Large cap	872,395	-	-	872,395
Mid cap	307,680	-	-	307,680
Small cap	254,446	-	-	254,446
Consumer goods	25,878	-	-	25,878
Energy	80,696	-	-	80,696
Financial	59,698	-	-	59,698
Healthcare	51,774	-	-	51,774
Technology	50,372	-	-	50,372
Materials	14,471	-	-	14,471
Closed end foreign equity funds	1,040,149	-	-	1,040,149
Common equity securities:				
Consumer goods	524,960	-	-	524,960
Energy	318,908	-	-	318,908
Financial	389,047	-	-	389,047
Healthcare	309,588	-	-	309,588
Services	361,507	-	-	361,507
Transportation	29,247	-	-	29,247
Industrial goods	204,949	-	-	204,949
Technology	399,697	-	-	399,697
Materials	27,084	-	-	27,084
Utilities	28,672	-	-	28,672
Beneficial interest in trust funds held by others	-	-	7,498,916	7,498,916
	<u>\$ 7,862,067</u>	<u>\$ 1,830,219</u>	<u>\$ 7,498,916</u>	<u>\$ 17,191,202</u>
Liabilities:				
Annuities payable	\$ -	\$ 145,598	\$ -	145,598
Interest rate swap agreements	-	-	58,697	58,697
	<u>\$ -</u>	<u>\$ 145,598</u>	<u>\$ 58,697</u>	<u>\$ 204,295</u>

(continued on next page)

TAYLOR COMMUNITY

NOTES TO FINANCIAL STATEMENTS

The following table presents the change in Level 3 instruments for the years ended April 30, 2016 and 2015:

	Interest in Trust Funds	Interest Rate Swap
Balance, April 30, 2014	\$ 7,372,466	\$ (635,323)
Total realized and unrealized gains, included in changes in net assets	126,450	576,626
Balance, April 30, 2015	7,498,916	(58,697)
Total realized and unrealized gains (losses), included in changes in net assets	(278,786)	58,697
Balance, April 30, 2016	\$ 7,220,130	\$ -
Amount of unrealized gains (losses) attributable to change in unrealized gains (losses) relating to assets still held at the reporting date, included in changes in net assets	\$ (278,786)	\$ 58,697

The following describes the valuation methodologies used to measure different financial assets and liabilities at fair value:

Investments

The fair value of investments in common stocks and mutual funds are based upon quoted prices in active markets for identical assets and are reflected as Level 1. The fair value of investments in U.S. government obligations are based upon valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets or liabilities and are reflected as Level 2.

Beneficial interest in trust funds held by others

The fair values of the beneficial interest in trust funds are estimated fair values of future distributions provided by the trustees based upon pricing and valuations from its custodian banks and audited financial statements from external managers of alternative investments, and through initial and ongoing due diligence and monitoring by the Trust's investment consultants, staff, and investment committee. The fair value of the beneficial interest in trust funds is reflected as Level 3.

Annuities payable

The fair value of charitable gift annuities payable are based upon the future expected stream of cash flows, for which all significant assumptions are observable, and are reflected as Level 2.

(continued on next page)

Interest rate swap agreements

Financial liabilities carried at fair value on a recurring basis consists of a liability relating to the interest rate swap agreement, which is valued primarily based on significant assumptions that are unobservable, as the remaining interest rate swap term extends beyond market observable interest rate yield curves, and thus reflected as Level 3. The impacts of the derivative liability for the entities and the counterparty's non-performance risk to the derivatives trade is considered when measuring the fair value of derivative liabilities.

**Note 13. Endowment Funds, Trust Funds Held by Others and Net Assets**

The Community adheres to the Other Presentation Matters section of the Presentation of Financial Statements for Not-for-Profit Organizations topic of the FASB Accounting Standards Codification (FASB ASC 958-205-45). FASB ASC 958-205-45 provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA). FASB ASC 958-205-45 also requires additional disclosures about an organization's endowment funds (both donor-restricted endowment funds and board-designated endowment funds) whether or not the organization is subject to UPMIFA.

The State of New Hampshire enacted UPMIFA effective July 1, 2008, the provisions of which apply to endowment funds existing on or established after that date. The Community has adopted FASB ASC 958-205-45 in the year ending April 30, 2009. The Community's endowment is comprised of twelve funds for which the Community acts as trustee and five trust funds which the Community has a beneficial interest. Pursuant to the terms of the resolutions establishing these funds, property contributed to the funds is held as separate funds designated for the benefit of the Community. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Trustees of Taylor Community has interpreted UPMIFA as allowing the Community to appropriate for expenditure or accumulate so much of an endowment fund as the Community determines to be prudent for the uses, benefits, purposes and duration for which the endowment fund is established, subject to the intent of the donor as expressed in the gift instrument.

As a result of this interpretation, the Community classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment funds is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Community in a manner consistent with the standard of prudence prescribed by UPMIFA and in accordance with the policies of the Community.

## TAYLOR COMMUNITY

### NOTES TO FINANCIAL STATEMENTS

---

In accordance with UPMIFA, the Community considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Community, and (7) the Community's investment policies.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Community to retain as a fund of perpetual duration. Deficiencies result from unfavorable market fluctuations that occur after the investment of new permanently restricted contributions and continued appropriation for certain programs that was deemed prudent by the Board of Trustees. In accordance with GAAP, deficiencies of this nature are reported in unrestricted net assets. There were no such deficiencies as of April 30, 2016 and 2015.

*Investment Return Objectives, Risk Parameters and Strategies:* The Community has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to appropriate an annual distribution of no more than 9%, while allowing the principal to grow at a rate equal or exceeding the rolling average of the most current three years inflation rate as determined by the consumer price index. Actual returns in any given year may vary from this amount. In years when the rate of appreciation does not match the rate of inflation, every effort will be made in future years to match the amount lost in prior years. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

*Spending Policy:* The Community has a policy of appropriating for distribution each year up to 7% of its endowment fund's average fair value of the trailing twelve quarters preceding the fiscal year in which the distribution is planned. On May 7, 2012, the Board of Trustees voted to increase the distribution from its endowment fund from 7% to 9% of the value of the endowment fund's average fair value of the prior twelve quarters to be expended for the provision of charitable care to residents of the Community. This increase was for a period of one year and has been reviewed and voted on by the Board of Trustees annually, thereafter. In establishing this policy, the Community considered the long-term expected return on its investment assets, the nature and duration of the individual endowment funds, many of which must be maintained in perpetuity based on donor restrictions, and the possible effects of inflation.

The Community expects the current spending policy to allow its endowment funds to grow at a nominal average rate at least equal to the rolling average of the most current three years inflation rate, which is consistent with the Community's objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through investment return.

*(continued on next page)*

TAYLOR COMMUNITY

NOTES TO FINANCIAL STATEMENTS

Changes in endowment net assets as of April 30, 2016 and 2015 are as follows:

	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, April 30, 2014	\$ 6,035,251	\$ 988,119	\$ 7,023,370
Investment return:			
Investment income	112,839	-	112,839
Net appreciation (realized and unrealized)	322,257	-	322,257
Total investment return	<u>435,096</u>	-	<u>435,096</u>
Appropriation of endowment assets for expenditure	<u>(539,934)</u>	-	<u>(539,934)</u>
Endowment net assets, April 30, 2015	5,930,413	988,119	6,918,532
Investment return:			
Investment income	108,338	-	108,338
Net appreciation (realized and unrealized)	186,574	-	186,574
Total investment return	<u>294,912</u>	-	<u>294,912</u>
Appropriation of endowment assets for expenditure	<u>(540,305)</u>	-	<u>(540,305)</u>
Endowment net assets, April 30, 2016	<u>\$ 5,685,020</u>	<u>\$ 988,119</u>	<u>\$ 6,673,139</u>

Temporarily restricted net assets consisted of gifts and unexpended revenues available for the following purposes:

April 30,	2016	2015
For birthday and Christmas gifts for residents and employees	\$ 109,209	\$ 113,665
Other	53,996	62,320
Portion of perpetual endowment funds subject to time restriction under UPMIFA	5,685,020	5,930,413
<i>Total</i>	<u>\$ 5,848,225</u>	<u>\$ 6,106,398</u>

Permanently restricted net assets are comprised of the original value of gifts, all subsequent gifts donated to the permanent endowment, and trust funds held by others for the benefit of the Community. The revenues of the permanently restricted gifts are to be used for general operations and other specific purposes similar to the temporarily restricted funds.

(continued on next page)



## TAYLOR COMMUNITY

### NOTES TO FINANCIAL STATEMENTS

---

The Community is a beneficiary of funds held by other trust organizations. Pursuant to the terms of the resolutions establishing these funds, property contributed to these funds are held as a separate fund for the benefit of the Community. In accordance with the spending policies of these funds, the trust organizations make distributions from the funds to the Community. The distributions are approximately 5% of the market value of the funds per year. The estimated value of the future distributions from the funds is included in these financial statements as required by FASB ASC 958, however, all property in the funds was contributed to the various trusts to be held and administered for the benefit of the Community. For the years ended April 30, 2016 and 2015, \$305,342 and \$419,300, respectively, was received from the funds. The market value of the fund assets were \$7,220,130 and \$7,498,916 at April 30, 2016 and 2015, respectively.

#### *Note 14. Nursing Facility Quality Assessment*

During the year ended April 30, 2010, the Community was notified of an obligation to submit Nursing Facility Quality Assessment Returns with the New Hampshire Department of Revenue Administration for several prior years. These filings require an assessment fee of 5.5% of net nursing patient services revenue. The Community and the New Hampshire Department of Revenue Administration agreed to repay the prior years' assessments at no interest in monthly payments of \$6,683 each. Total nursing facility quality assessment payable at April 30, 2016 and 2015 amounted to \$66,825 and \$153,698, respectively.

#### *Note 15. Related Party Transactions*

A member of the Community's Board of Trustees is an owner and shareholder of an insurance agency from which the Community purchases business and health insurance. Total payments made to this insurance agency during the years ended April 30, 2016 and 2015 amounted to \$214,837 and \$198,052, respectively.

Members of the Community's Board of Trustees are owners and shareholders of legal firms that handle certain legal transactions for the Community. Total payments made to these legal firms during the years ended April 30, 2016 and 2015 amounted to \$49,659 and \$9,174, respectively. During the year ended April 30, 2015 certain amounts were paid to one legal firm prior to the owner and shareholder serving on the Board of Trustees, these amounts are not considered related party transactions and therefore have been excluded from the reported amount. All amounts paid after the owner and shareholder became a member have been included in the amount above.

A member of the Community's Board of Trustees is a Vice President and Director of the management company of the Community (see Note 17).

#### *Note 16. Deferred Compensation*

The Community entered into a nonqualified deferred compensation agreement with its former President in January 2012. In exchange for his continued employment until July 11, 2017, the former President will receive a base salary each year along with incentive and bonus compensation to be paid within two and one half years following termination of the President's employment. Incentive and bonus compensation vests at various points during the agreement. At April 30, 2013, \$10,881 was vested and accrued as a liability to the Community. The former President resigned in August 2013 and a portion of the vested bonus compensation was paid to him during the years ended April 30, 2014 and 2015. At April 30, 2016, this obligation was paid in full.

## TAYLOR COMMUNITY

### NOTES TO FINANCIAL STATEMENTS

---

#### *Note 17. Commitments*

The Community has entered into a five year contract for dining services commencing on April 1, 2012 which was subsequently extended through March 31, 2019. Payments are to be made in the form of an annual management fee of \$30,000, increased annually by the consumer price index, actual billed costs, and an annual budget based financial performance payment. Total amounts paid under this contract for the years ended April 30, 2016 and 2015 amounted to \$1,027,596 and \$1,141,802, respectively.

On May 12, 2015, the Community entered into a contract for debt refinancing advisement. The total contract amount is to be paid when the debt refinancing closes at a rate of .75% of principal and .50% of debt principal reduction. Debt refinancing is expected to occur on or before July 1, 2017.

During the year ended April 30, 2016, Taylor Community entered into a Professional Management Agreement with a management company. Under this agreement the management company assumes responsibility, as an agent of Taylor Trustees, to serve as the manager of Taylor Community. In connection with the agreement they will recommend and regularly evaluate policies and goals of Taylor Trustees, implement the policies, budgets, directives and goals for Taylor Community established by Taylor Trustees, manage day-to-day operations of Taylor Community in accordance with Taylor Trustees policies, directives and goals, provide Taylor Trustees with relevant information as to past operations, and make recommendation as to the future operation of Taylor Community. The management company shall act under the policies, direction and control exercised by the Board of Trustees of Taylor at all times. Total amount paid to the management company during the year ended April 30, 2016 amount to \$263,217. This agreement is in effect through October, 2020 but includes a no cause termination clause that can be used by either party with 60 days written notice.

#### *Note 18. Reclassifications*

Certain reclassifications have been made to prior year amounts to conform to the current year presentation. Such reclassifications have had no effect on net assets as previously reported.

#### *Note 19. Subsequent Events*

The Community has evaluated subsequent events through August 19, 2016 the date which the financial statements were available to be issued, and have not evaluated subsequent events after that date.

On June 29, 2016 The Community received a letter of commitment to refinance their debt with a new bank to be completed by October, 2016. As part of the refinance it is expected that The Community will recognize debt extinguishment revenue.

No other subsequent events were identified that would require disclosure in the financial statements for the year ended April 30, 2016.